

EZ-SCREEN 409 TROMMEL SCREENER PLAYS BIG ROLE IN RECYCLING GREEN WASTE INTO GREEN PROFITS.



Out in California's wine country, Paso Robles Waste Disposal, Inc. is conducting a green experiment which, according to Operations Manager Ian Hoover, could result in a whole new business opportunity. Every week the company's trucks make the rounds of their 10,000 residential customers, picking up trash and green yard waste.

The Paso Robles experiment is focused on what can be done with all that green material, some 350 tons a week. "The idea," says Hoover, "was to set up an operation to separate out the mulch, and then use it in a land application manner that's novel, natural and profitable."

First, all the recyclable green material, such as grass clippings and yard waste, goes through a grinder. Stumps, rocks, and other similar waste products are eliminated. Next, what's left goes through the company's EZ-Screen 409 Trommel Screener, purchased November 2010 from Argus Industrial Co., where the remaining trash is screened out. The EZ-409 Trommel Screener is perfect for this task because the constant tumbling action stirs up material over and over, adding air to lighten it, and keeps it in contact with the rotating mesh longer so more material slips through faster and more easily. What comes out is good, clean mulch, pure and simple.

Phase two of the Paso Robles experiment involves a local ranch where the recycled mulch is disked into the soil, enriching it. As there are a great many weed seeds throughout the nutrient-rich material, the resulting weeds develop into a highly desirable lush growth which serves as fodder for the ranch's sheep and goats.

Hoover's goal is to be able to extend this pilot program and recycle as nutrient-rich mulch as much as half of the 350 tons of weekly green waste material that's collected, then market it to the many vineyards in the area. "This is definitely going to be a successful side line to our business," says Hoover. "And as we grow this business, the EZ-409 Trommel Screener will be able to handle its role with no problems."





Long recognized as a leader in the manufacture of high-quality and low-maintenance portable vibrating screeners, Argus saw the need for a trommel screener to meet the needs of its many customers, particularly landscapers, excavating contractors and municipalities who process wet, sticky material. While there are other trommel screeners on the market, the EZ-Screen 409 Trommel Screener has a big advantage over its competition: a small price tag. Why is that? Argus, sells to customers, direct, one to one. No sales force is involved, no inventory sits around in the yards, and no sales commissions are paid out. That creates big savings, which Argus passes on to its customers.



While Paso Robles keeps its EZ-Screen 409 Trommel Screener in their yard, the machine is designed to be trucked to and from different job sites. Set up is quick, and once ready for action, the EZ-409 works well paired with 1/4-yard to 2-yard loaders.

Says Hoover, "We run our EZ-Screen 409 three or four days a week, and have no problems whatsoever. We just keep it greased up and it keeps rolling along." And as the Paso Robles green experiment proves to be successful, their orange EZ-409 will help turn out nutrient-rich material for more customers -- which will add more green to the company's bottom line.

To put more green in your bottom line, go orange. Contact Al Skoropa of Argus Industrial Co. at 248 745-5828, or sales@ez-screen.com

